



AUSTRALIAN PHILATELIC FEDERATION LTD

## WHERE DO I GET STAMPS FOR MY COLLECTION?

*"The fun is in the chase"*

Finding stamps and other material for your collection can be one of the hardest parts of collecting. If you just collect new issues from the post office then your task is easy. But if you collect anything a little bit different or an unusual country your task is that much harder.

There is no one solution to this issue but it must be said that half the fun of collecting is the chase. One of the thrills of collecting is filling that gap that has eluded you for years, or finding an unusual variety in an unexpected way.

This brochure outlines 20 ways to find those stamps and covers you need. It's not exhaustive but until you've tried you never know what may turn up.

### Postal Administrations (Post Offices)

If you collect the new issues of any country it pays to have a standing order account with the post office. A standing order involves giving the post office a deposit and they send you all the new stamps/covers as they are issued. They will also remind you when your account is running low. A standing order is the best way to ensure you receive all the new issues of a country and not have to chase them up later through dealers or eBay.

### Stamps Dealers

Yes stamp dealers are in a business to make a profit but they are also one of your best sources of material for your collection. The yellow pages lists stamp dealers and it is worth the effort to contact your local dealer and let them know what you collect. They can let you know what they have in stock, and more importantly, keep an eye out for material for you. Once you develop a level of trust in a dealer or dealers you will find that they are one of your best sources of new material, and the start of a lifelong association. After all, they are ones that travel to stamp shows (often worldwide) and actively seek stamps for your collection.

It is strongly recommended that you deal with stamp dealers who are members of a recognised trade organisation as this gives you a level of protection. In Australia it is the **Australian Philatelic Trader's Association (APTA)** [www.apta.com.au](http://www.apta.com.au)

### Auctions

There are a huge range of auctions - public, postal and of course eBay. They are a great source of material, particularly rare or unusual material, but they are not for novice collectors. The best thing to do is get advice from fellow collectors, your local stamp club or your local stamp dealer. As you get confidence you will find them a great source of stamps.

### Stamp Clubs

Join your local stamp club. Your fellow collectors are a great way to get stamps for your collection. Besides auctions, most clubs have CIRCULAR BOOKS - where fellow collectors put their duplicates up for sale. These books are circulated either by post, by hand or at meetings and offer you the chance to buy stamps often at good prices, and in the comfort of your home.

### Specialist Societies

There are hundreds of specialist societies catering for a wide range of interests - everything from postal stationery to birds on stamps. These are often internationally based and have a newsletter or journal, annual auctions, a library and sometimes exchange circuits. They are a must for anyone with a specialised collection and a great way to contact and meet people with similar interests to you.

### Fellow Collectors

Let your fellow collectors know what you collect. Don't treat them as competitors. Most will be more than happy to pass on material of interest, or at least let you know that they have seen something that may be of interest. They also often let dealers know that you have an interest, further increasing your chances of finding that elusive item.

### Stamp Magazines

Most newsagents stock at least one magazine, or try your local stamp dealer. Check all of the advertisements and write or e-mail those that may have material of interest. The magazines are also a good source of information on new issues, the stamp market and other information.

### Approvals

A number of dealers offer approvals where they send you individually priced stamps to your home. You choose those you want and send the remainder plus



payment back to dealer. This can be useful when first starting a new area, but given the overheads, this can be a costly way of buying stamps in the long run.

### Mail Out to Stamp Dealers

Obtain a list of stamp dealers from a suitable dealer association and write to them all, or at least those that look promising, and let them know your interests. You never know what may turn up.

### Stamp Shows

Never miss a stamp show if you can help it, particularly if it is local. They are a great way to see a lot of stamp dealers at one time, and more importantly a great way to establish a rapport with those dealers with whom you deal on a regular basis. They usually have great stamp exhibits which will not only give you further collecting ideas, but a great chance to meet fellow collectors. Don't forget to let the dealers know your interests, not everything they have will be at the stamp show.

### Private Treaty Lists

Many dealers and auction houses sell material on private treaty. This is often on behalf of a collector and can be a great way to get a whole collection and all of the effort that went into putting it together. A private treaty listing is fixed price and saves on the pressure of an auction. It is a great way to start a new collecting interest. It can pay to get on the mailing list of dealers offering material by private treaty.

### Friends

Let your non-collector friends know your interest in stamps. Many are happy to let you have stamps from their mail or other sources.

### Advertise

If you can't find what you need advertise to buy or swap the material you collect. Stamp magazines are the best but your local paper can also be useful.

### Exchange Partners

Many international collectors offer to swap stamps of their country for those of yours. This can be a great way to get new issues and recent issues used, but care is needed. It pays to establish ground rules and a level of trust before any in-depth exchanging.

### Other Societies

Your local historical society comes to mind. It's not unusual for historical papers to contain a number of envelopes. The society may be interested in the contents and you what's on the envelopes.

### Buy a Large One Country Collection

This is a good way to start a new country. Many stamp dealers sell whole collections they have bought or sell remaindered collections, for a reasonable price, rather than spend the time to break them down. You not only get the stamps cheaper than buying them individually but you also often get the previous collector's knowledge.

### Correspond/Offer to Help

Corresponding with fellow collectors or offering to help with research projects, can be a good way to winkle out some useful material, particular with your fellow specialists. Their swaps may be just what you need.

### Publish

Write an article or a note for your society's journal or newsletter. You will find that people start to correspond with you, dealers may seek you out and that hard to find material starts to find its way to you.

### Non-Philatelic Sources

Secondhand dealers and bookshops often sell postcards. Check them out as you will be surprised what you find sometimes. It also never hurts to ask them whether they

have any stamp albums which may also have stamps in them.

### Create Your Own

If you can't find a used example of something, then send one to yourself. Philatelic usage is better than no usage at all.

### For Further Information

[www.apf.org.au](http://www.apf.org.au)

or

Contact your State Council

ACT: ACT Philatelic Council,  
GPO Box 980 CANBERRA ACT 2601  
NSW: Philatelic Development Council - NSW  
GPO Box 9800 SYDNEY NSW 2001  
QLD: Queensland Philatelic Council  
18 Coolcrest Street WYNNUM QLD 4178  
SA/NT: South Australian Philatelic Council  
GPO Box 9800 ADELAIDE SA 5001  
TAS: Tasmanian Stamp Council  
GPO Box 9800 HOBART TAS 7001  
VIC: Victorian Philatelic Council  
GPO Box 9800 MELBOURNE VIC 3001  
WA: Western Australian Philatelic Council  
GPO Box 9800 PERTH WA 6001

(Further contact details, including e-mail addresses, are available on the APF website.)

Other brochures in this series are available from the Australian Philatelic Federation or your State Council:

- 1 *Why Collect Stamps*
- 2 *Why Join a Stamp Club?*
- 3 *I have just inherited a stamp collection - Where do I go from here?*
- 4 *I have just rediscovered my old stamp collection - where do I go from here?*
- 6 *Beyond Australia!*